

Jak kobiety zmieniają świat intermodalu?

The logo graphic consists of three overlapping circles. The left and right circles are green, and the middle circle is grey. The word "LOCCONI" is written in a bold, dark blue, sans-serif font, with the letters overlapping the circles.

LOCCONI

INTERMODAL SOLUTIONS

Intermodal

Multimodal



90% tego co kupujemy, konsumujemy, nosimy i używamy na co dzień jest dostarczane w kontenerach

- World Shipping Council



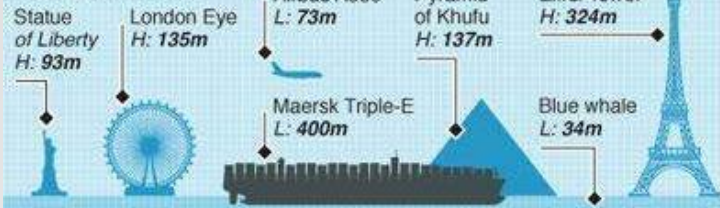








HOW IT COMPARES



Source: A.P. Moeller - Maersk Group

*Compared to



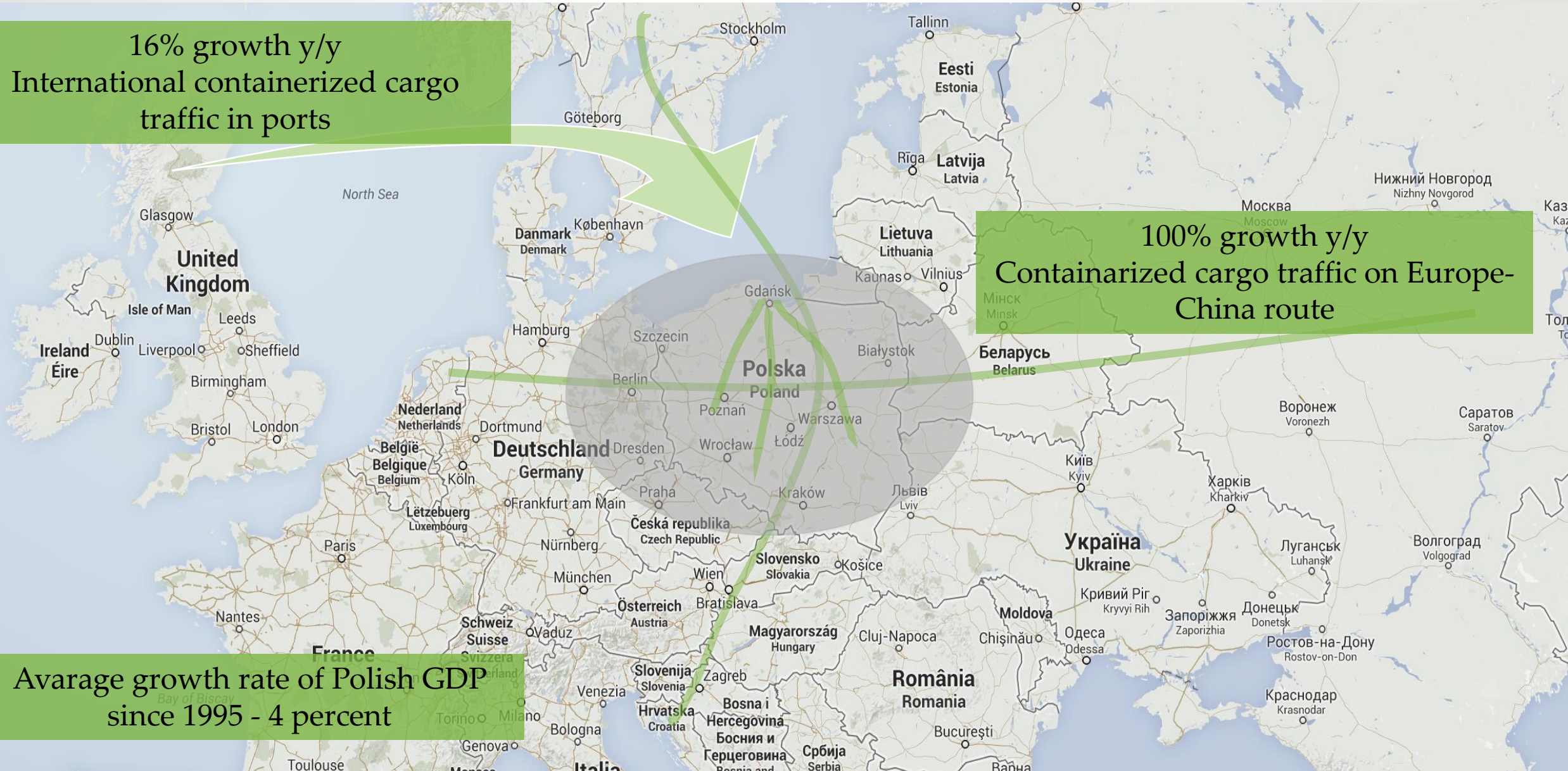


Poland is one of the fastest growing container markets in Europe due to its favorable location and dynamically growing economy

16% growth y/y
International containerized cargo traffic in ports

100% growth y/y
Containerized cargo traffic on Europe-China route

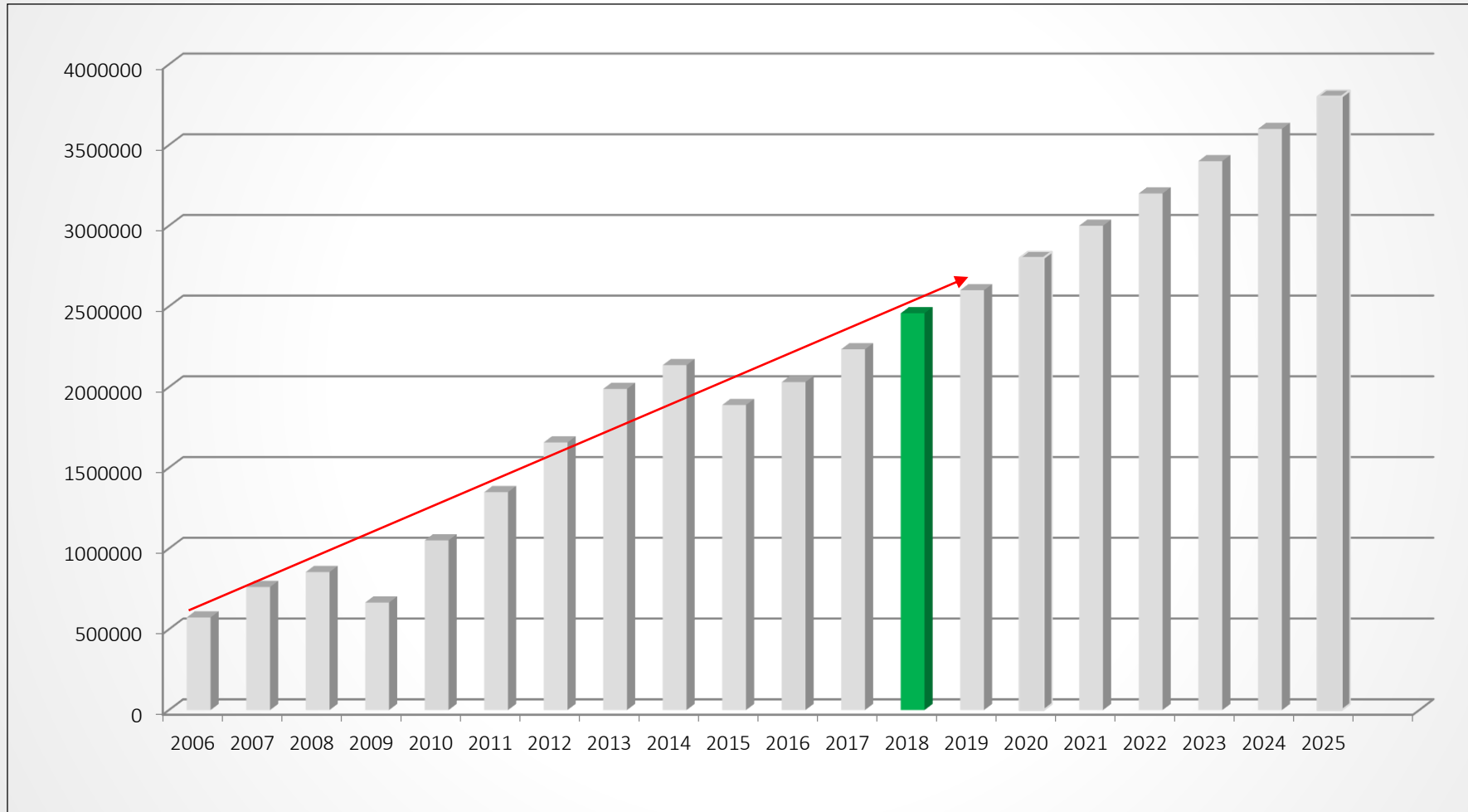
Average growth rate of Polish GDP since 1995 - 4 percent



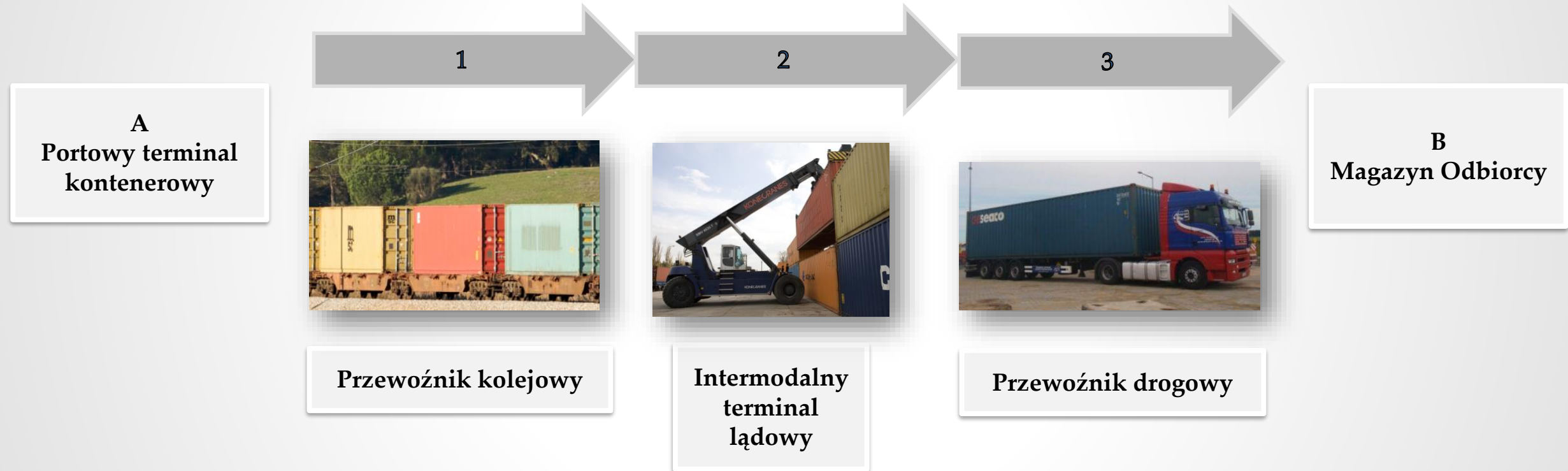
Biggest Polish port – Gdańsk - is the only port with the harbour basin as deep as 15 metres in the Baltic Sea



Polish containerized market in Poland – **fivefold** growth over last 12 years



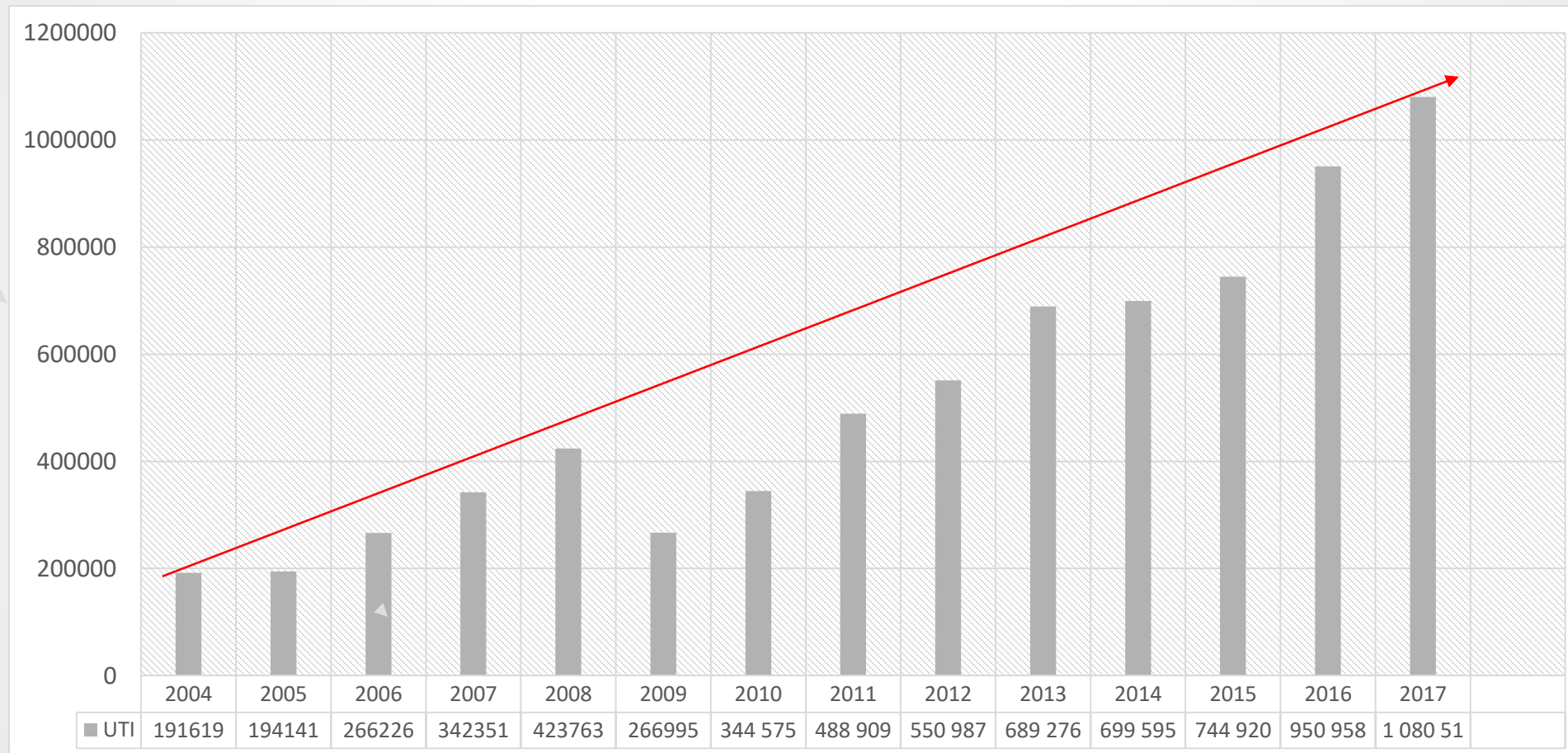
Transport intermodalny



Polish rail based intermodal market is one of the fastest growing markets in Europe

The market has **tripled** since 2010
Average growth rate is 15%

30% carried to/from Polish ports



Intermodal in Germany in 2015 – 3,3 mln UTI (-17%)

Intermodal in France in 2015 – 0,7 mln UTI (+5%)

Intermodal in Spain in 2015 – 0,5 mln UTI (+3%)

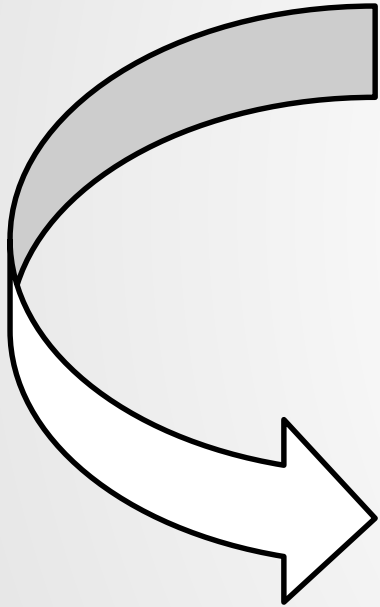
Intermodal in Czech R. in 2015 – 0,5 mln UTI (3%)

The logo graphic consists of three overlapping circles. The left and right circles are green, and the middle circle is grey. The word "LOCCONI" is written in a bold, dark blue, sans-serif font, with the letters overlapping the circles.

LOCCONI

INTERMODAL SOLUTIONS

180 tyś TEU = ok 2 tyś ciężarówek mniej tygodniowo jadących
z/do polskich portów



Loconi Intermodal – Lider przeładunków intermodalnych w
polskich portach
mierząc liczbą przeładunków na kolei w polskich portach



Loconi Intermodal – 190 połączeń intermodalnych z/do polskich portów miesięcznie



Terminowość w wysokim sezonie 2017/2018 – 95% w okresie X.2017 – III.2018

WEEK	TRANSPORT	MIEJSCA DOSTAWY	PLANOWO?		Suma końcowa	KPI
			NIE	TAK		
Październik 2017						
39	Intermodal	Radomsko	17	47	64	73%
		Piotrków Trybunalski		47	47	100%
	Truck	Radomsko	13	22	35	63%
Suma week			30	116	146	79%
40	Intermodal	Radomsko		82	82	100%
		Piotrków Trybunalski		58	58	100%
	Truck	Radomsko		7	7	100%
Suma week				147	147	100%
41	Intermodal	Radomsko	9	70	79	89%
		Piotrków Trybunalski		57	57	100%
	Truck	Radomsko	6	12	18	67%
Suma week			15	139	154	90%
42	Intermodal	Radomsko	5	98	103	95%
		Piotrków Trybunalski		67	67	100%
	Truck	Radomsko	1	4	5	80%
Suma week			6	169	175	97%
43	Intermodal	Radomsko		61	61	100%
		Piotrków Trybunalski		40	40	100%
	Truck	Radomsko	9	12	21	57%
Suma week			9	113	122	93%
Listopad 2017						
44	Intermodal	Radomsko	4	78	82	95%
		Piotrków Trybunalski		41	41	100%
	Truck	Radomsko	8	10	18	56%
Suma week			8	129	141	91%
45	Intermodal	Radomsko	3	63	66	95%
		Piotrków Trybunalski		58	58	100%
	Truck	Radomsko	10	25	35	71%
Suma week			10	146	159	92%
46	Intermodal	Radomsko	31	74	105	70%
		Piotrków Trybunalski		74	74	100%
	Truck	Radomsko		22	22	100%
Suma week			31	170	201	85%
47	Intermodal	Radomsko		145	145	100%
		Piotrków Trybunalski		83	83	100%
	Truck	Radomsko	1	20	21	95%
Suma week			1	248	249	100%
48	Intermodal	Radomsko	23	117	140	84%
		Piotrków Trybunalski		25	25	100%
		Wola Bykowska		20	20	100%
	Truck	Radomsko		1	1	100%
Suma week			23	163	186	88%

Grudzień 2017						
49	Intermodal	Radomsko	6	87	93	94%
		Piotrków Trybunalski		59	59	100%
		Wola Bykowska	1	31	32	97%
	Truck	Radomsko	9	8	17	47%
Suma week			16	185	201	92%
50	Intermodal	Radomsko	7	76	83	92%
		Piotrków Trybunalski	2	47	49	96%
		Wola Bykowska		26	26	100%
	Truck	Radomsko		5	5	100%
Suma week			9	154	163	94%
51	Intermodal	Radomsko	3	151	154	98%
		Piotrków Trybunalski	1	60	61	98%
		Wola Bykowska	1	35	36	97%
	Truck	Radomsko		3	3	100%
Suma week			5	249	254	98%
52	Intermodal	Radomsko	1	73	74	99%
		Piotrków Trybunalski		10	10	100%
		Wola Bykowska		30	30	100%
	Truck	Radomsko		1	1	100%
Suma week			1	114	115	99%
Styczeń 2018						
1	Intermodal	Radomsko	1	96	97	99%
		Piotrków Trybunalski		20	20	100%
		Wola Bykowska		29	29	100%
	Truck	Radomsko	1	6	7	86%
Suma week			2	151	153	99%
2	Intermodal	Radomsko		118	118	100%
		Piotrków Trybunalski		31	31	100%
		Wola Bykowska		31	31	100%
	Truck	Radomsko		2	2	100%
Suma week				182	182	100%
3	Intermodal	Radomsko	1	172	173	99%
		Piotrków Trybunalski		33	33	100%
		Wola Bykowska		9	9	100%
	Truck	Radomsko		1	1	100%
Suma week			1	215	216	100%
4	Intermodal	Radomsko		117	117	100%
		Piotrków Trybunalski		33	33	100%
		Wola Bykowska		31	31	100%
		Truck	Radomsko		1	1
	Suma week				182	182

Luty 2018						
5	Intermodal	Radomsko		112	112	100%
		Wola Bykowska		80	80	100%
	Truck	Radomsko	5	9	14	64%
Suma week			5	201	206	98%
6	Intermodal	Radomsko	7	76	83	92%
		Wola Bykowska		121	121	100%
	Truck	Radomsko	5	4	9	44%
Suma week			12	201	213	94%
7	Intermodal	Radomsko	3	79	82	96%
		Wola Bykowska		99	99	100%
	Truck	Radomsko		5	5	100%
Suma week			3	183	186	98%
8	Intermodal	Radomsko	6	70	76	92%
		Wola Bykowska		76	76	100%
	Truck	Radomsko	6	8	14	57%
Suma week			12	154	166	93%
Marzec 2018						
9	Intermodal	Radomsko	6	88	94	94%
		Piotrków Trybunalski		11	11	100%
	Truck	Wola Bykowska		75	75	100%
Suma week			2	13	15	87%
10	Intermodal	Radomsko	5	147	152	97%
		Piotrków Trybunalski		33	33	100%
	Truck	Wola Bykowska		29	29	100%
Suma week			2	4	6	67%
Suma week			7	213	220	97%
11	Intermodal	Radomsko	1	148	149	99%
		Piotrków Trybunalski		26	26	100%
	Truck	Wola Bykowska		30	30	100%
Suma week			1	204	205	100%
12	Intermodal	Radomsko	33	133	166	80%
		Piotrków Trybunalski		12	12	100%
	Truck	Wola Bykowska		19	19	100%
Suma week			1	5	6	83%
Suma week			34	169	203	83%
Suma końcowa			82	4484	4740	95%

Kobiety i mężczyźni Loconi:

Dziękuję za uwagę